

HORIZON FINANCIAL GROUP

# Long-time eMoney Users Continue to Expand Planning Services



Horizon Financial Group (Horizon) offers a range of services, including investment and wealth management and employer-sponsored retirement plans. Under its planning-led philosophy, Horizon believes wealth management is a personal service that should help clients protect their wealth and work towards their life goals.

 **Founded in 1999**

 **eMoney user since 2001**

 **Based in Baton Rouge, Louisiana**

 **Assets under management: \$580M\***

 **5 advisors\***

 **300 households; 75 company retirement plans\***

\*As of April 2022

The Horizon team has witnessed first-hand the rising expectations of their clients when it comes to financial planning technology. That's why they rely on eMoney to develop long-term plans that guide clients to and through retirement.

*"We explain to our clients that eMoney is the system we use to pull everything into their financial plan so that when we meet we're going to talk about your entire financial picture."*



- Pete Bush, CFP®, CEO and Partner Horizon Financial Group

## See How eMoney Can Work for You

Learn more at [emoneyadvisor.com](http://emoneyadvisor.com) or call us at 888-362-4612.

## A Solution to Streamline the Financial Planning Process

In 2001 when Bush chose eMoney as his planning solution he had a goal of streamlining his planning process. Since then he has transformed his practice to become more efficient, effective, and proactive with clients.

This efficiency has allowed Horizon to charge a fee for planning services and deliver personalized financial plans to its growing list of clients.

## Building Trust with Account Aggregation

The aggregation capabilities that were integral to Bush's decision to implement eMoney continue to serve the firm's needs today by ensuring clients stay engaged with the planning process.

Account aggregation allows Bush and his team to provide advice based on clients' complete financial profiles. And because clients recognize that every financial decision affects the whole, they turn to him for advice on all their accounts—whether managed by Horizon or not.

*"For the longest time, we would have to beg people to share information about their other investments. And now, instead of us having to beg them to show us their holdings, they want to see it all in one place."*

-Pete Bush, CFP®, Horizon Financial Group

## Technology Is Part of the Fabric of Financial Planning

Because every client is different, Bush likes eMoney's flexibility in personalizing the planning experience.

The platform's wide-ranging capabilities make eMoney the perfect partner in creating plans that integrate well with Horizon's strategies. Using Monte Carlo analysis, estate planning tools, and dynamic net worth reports, the team provides a planning experience that meets the diverse needs of clients.

With eMoney, the Horizon team prepares and monitors financial plans for clients more accurately and more efficiently. And through more than two decades of partnership with eMoney, Bush has built the planning-led practice he always envisioned.

*"We have been working with eMoney for so long it has become a part of the Horizon story. It's completely ingrained into how we help advise and keep up with all our clients' holdings."* - Pete Bush, CFP®, Horizon Financial Group